

## Infrastructure Fund Manager (Structured Finance)

### Description

Joint responsibility for portfolio management. Implements finance-able transaction structures and prepares and consolidates terms sheets and financing documentation. Manages a pipeline of bankable infrastructure transactions, evaluates prospective transactions for investment, and monitors portfolio investments in line with approved investment policies and guidelines.

### Employment Type

Full-time

### Job Location

Ikoyi, Lagos

### Industry

Banking

### Responsibilities

### Date posted

May 8, 2024

- Develops medium and long-term strategies and action plans to improve the quality of pipeline deals and investment portfolios.
- Develops investment policies and procedures to maximize returns for investors.
- Anchors deal origination, including deal identification, project analyses, financial appraisals, screening, preselection, and development of pipeline projects in line with approved investment strategies and guidelines.
- Drives day-to-day engagements with sponsors, independent specialist consultants, and developers to build a pipeline of high-quality infrastructure projects.
- Provides support to develop sector-specific product papers and financing structures.
- Develops efficient investment processes and procedures.
- Builds analytical tools and templates for use in standardizing project evaluation/appraisals.
- Develops and reviews comprehensive financial models and performs financial modeling and scenario analysis on an ongoing basis.
- Drives the implementation of investment appraisal processes and debt financing processes.
- Coordinates the engagement of advisors and consultants and oversees the delivery of third-party advisory and consultancy services from time to time.
- Conducts comprehensive due diligence and liaises with legal, tax, and other independent specialist consultants to negotiate protective and preferential terms.
- Summarizes due diligence findings and prepares investment memoranda.
- Anchors the valuation and structuring of infrastructure deals.
- Anchors capital-raising activities, including preparation of investor presentations, pitch decks, teasers, and information memoranda.
- Prepares and participates in drafting, marking up, and negotiating term sheets and working with appointed legal counsel toward converting signed term sheets into legal agreements.
- Prepares key transaction documents and conducts research on a need basis.
- Builds and manages a well-balanced infrastructure portfolio aimed at achieving target risk-adjusted returns of investors and provides up-to-date reports.
- Liaises with the (infrastructure) risk management team to assess inherent portfolio risks to define mitigating strategies and assess risks on an ongoing basis.
- Prepares monthly, quarterly, and periodic reports on fund performance and market view updates.
- Establishes and nurtures relationships with financing counterparties, market participants, and government stakeholders.
- Develops a distribution strategy for the Infrastructure Fund and cultivate key investor relationships.

### Qualifications

- Bachelor's degree in business, finance, or other related courses from a reputable and accredited university.
- CFA certification.
- Master's degree is an advantage.
- Professional certification in one of the following- ICAN, ACCA, or its equivalent is an added advantage.

### Knowledge Requirements

- Experience in the infrastructure sector is mandatory.
- Experience in business advisory and negotiation of financings is an added advantage.
- Experience with International project finance/infrastructure is an advantage.
- Proven experience in managing capital-raising for infrastructure deals.
- Proficiency in Microsoft Office Suite.

## **Experience**

- Minimum of 5- 10 years' experience in project finance roles.
- At least 2 years at senior level in developing and successfully closing deals across various key sectors.

## **Skills**

- Analyzing
- Creating and Innovating
- Delivering results and meeting customer expectations
- Working with people
- Writing and Reporting
- Presenting and communicating information
- Formulating strategies and concepts
- Coping with pressures and setbacks
- Planning and organizing